

**PRESS
RELEASE**

Total net inflows at €788 million in April (€2,449 million YTD)

Net inflows of managed solutions at €329 million (€1,611 million YTD)

New Assets under Advisory at €132 million (Total AuA¹ at €6,593 million YTD)

Milan, 5 May 2021 - Banca Generali's **total net inflows** amounted to €788 million in April, almost doubling compared to the previous year (+93% YoY). **YTD total net inflows exceeded €2.4 billion (+29% YoY).**

April net inflows confirmed the success of managed solutions (€329 million), which amounted to €1.6 billion YTD, accounting for 66% of total net inflows (compared to 32% for the previous year). The Luxembourg-based Sicav **Lux IM**, which next summer is set to launch new innovative thematic subfunds, gathered €119 million net inflows in April (€505 million YTD). **Financial wrappers** (€44 million in April; €224 million YTD) and **insurance wrappers** (€77 million in April; €457 million YTD) also performed well.

AUC solutions continued to grow (€261 million in April; €540 million YTD), thanks to the broadened range of solutions providing our clients with new diversification opportunities.

New Assets under Advisory amounted to €132 million in April (€577 million YTD), bringing the total amount to **€6.6 billion (+37% YoY; +10% YTD).**

Chief Executive Officer and General Manager Gian Maria Mossa stated: *“April was our best month ever in terms of net inflows, bearing out the strength of our offering and the quality of our professionals in assisting households in their protection and planning choices. Our wide range of solutions and services meets our clients’ need for diversification and greater personalisation, and our digital tools enhance the efficiency of transaction and information activities. Thanks to advisory and human touch on the one hand, and digital tools and efficiency on the other, we are able to meet the challenges posed by a constantly evolving market context, as confirmed by the number of new clients and the interest shown by new professionals. Our product innovations — particularly our thematic and ESG strategies — are driving customers’ interest towards our sustainability solutions. We are growing faster than we expected and we look towards the coming months with confidence and optimism.”*

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¹ AuA: Assets under Advanced Advisory.

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NET INFLOWS AND LIFE NEW BUSINESS IN APRIL 2021

	<i>Million of Euros</i>			
	Apr. 2021	Apr. 2020	Jan-Apr 2021	Jan-Apr 2020
Mutual Funds and SICAVs	208	371	930	530
of which LUX IM	119	301	505	841
Financial Wrappers	44	-29	224	-147
Insurance Wrappers	77	18	457	230
Managed Solutions	329	360	1.611	613
Traditional life Insurance policies	-46	46	-272	-67
Managed solutions and life insurance	283	406	1.339	546
Assets Under Custody	261	225	540	734
of which: Structured products, Securitisations	99	82	301	397
Deposits	244	-223	570	622
AuC products and current accounts	505	2	1.110	1.356
Total Net Inflows	788	408	2.449	1.902

	Apr. 2021	Apr. 2020	S.I. to Apr. 2021	S.I. to Apr. 2020
Assets Under Advanced Advisory	132	205	6.593	4.821

	Apr. 2021	Apr. 2020	Jan-Apr 2021	Jan-Apr 2020
Life New Business	331	134	1.443	678

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The Manager responsible for preparing the company's financial reports (Tommaso di Russo) declares, pursuant to Paragraph 2 of Art. 154-bis of the Italian Consolidated Law on Finance, that the accounting information contained in this press release corresponds to the documentary results, books and accounting records. Tommaso di Russo (CFO of Banca Generali)